

Leasing Contracting Officer (LCO) Certification - Level I

Baccalaureate degree from accredited institution OR 24 semester hours of business credits

One year of real property leasing experience commensurate with GS-1170 qualifications standard

Completion of the following courses

Leasing

- FCN 406: Leasing Acquisition Training
- Either:
 - FCN 407: Real Estate Law OR
 - FCN 411 Federal Real Property Lease Law

Project Management*

- FAC P/PM Training 130 Suite OR
- FPM 120: Acquisition Fundamentals of Project and PM
- FPM 121 Acquisition Fundamentals of Project and Program Management II OR
- FPM 120A Project Management Basics
- FPM 120 B Project Management and Project Management Lifecycle
- FPM 121 Acquisition Fundamentals of Project and Program Management II

Acquisition & More

- FAC 043 Ethics and Procurement Integrity for the Acquisition Workforce
- FAC 031 Small Business Programs
- Negotiating
- CON 0470 (Previously CLC 047) Contract Negotiation Techniques
- CON 0040 (Previously CLC 004) Market Research
- CLC 065 Suspension and Debarment

* If you have received your FAC P/PM certification through a legacy curriculum and are in good standing, you are exempt from taking PM training at the commensurate level.

LCP Level I Certified

Leasing Contracting Officer (LCO) Certification - Level II

Baccalaureate degree from accredited institution OR 24 semester hours of business credits

Two years of real property leasing experience commensurate with GS-1170 qualifications standard

Completion of the following courses

Leasing

- FCN 408 Cost and Price Analysis of Lease Proposals
- FCN 409 Techniques of Negotiating Federal Real Property Leases
- Training on Construction Fundamentals** (16 CLPs)

Project Management*

- FAC P/PM Training 230 Suite
- OR
- FAC P/PM Training 330 Suite
- OR
- FPM 370 Suite

Acquisition & More

- FFM BP3 -OR- FFM 406 Federal Budgeting Fundamentals
- Marketing Essentials
- Training on Leadership** (16 CLPs)

*If you already have a FAC P/PM certification in good standing and are working toward an LCP certification, you are exempt from taking the project management training at the commensurate level.

**Where the term "Training on ..." is used in the updated curriculum, the workforce member has some discretion to complete any training course, in the specified competency, offered by a College/University or recognized educational institution or academic provider that meets or exceeds required training hours.

LCP Level II Certified

Leasing Contracting Officer (LCO) Certification - Level III

Baccalaureate degree from accredited institution OR 24 semester hours of business credits

Four years of real property leasing experience commensurate with GS-1170 qualifications standard

Completion of the following courses

Leasing

- FCN 410 Real Estate Appraisal Principles
- Training on Construction Fundamentals** (8 CLPs)
- Any Real Estate Finance and Marketing course offered by a College/University or recognized educational institution or academic provider that meets or exceeds required training hours (24 CLPs)

Professional Skills Training

- Training on Leadership Development** (32 CLPs)
- CON 0450 or CLC 045 Partnering
- Difficult Interactions or Having Difficult Conversations and Handling Difficult Conversations
- CLC 044 Alternative Dispute Resolution
- PMT 0141 IPT Management
- Crisis Management

**Where the term "Training on ..." is used in the updated curriculum, the workforce member has some discretion to complete any training course, in the specified competency, offered by a College/University or recognized educational institution or academic provider that meets or exceeds required training hours.

LCP Level III Certified