

Federal Leasing Warrant Certification Roadmap

The roadmaps below are for levels 1-3 of Leasing Contracting Officer (LCO) within the GSA's Real Property Leasing Certification Program (LCP). Participants should check with their agency for any particular course requirements.

* If you have received your FAC P/PM certification through a legacy curriculum and are in good standing, you are exempt from taking PM training at the commensurate level.

** Where the term "Training on ..." is used in the updated curriculum, the workforce member has some discretion to complete any training course, in the specified competency, offered by a College/University or recognized educational institution or academic provider that meets or exceeds required training hours.

Baccalaureate degree from accredited institution OR 24 semester hours of business credit

One year of real property leasing experience commensurate with GS-1170 qualifications standard

**LCP
Level I**

Leasing

FCN 406: Leasing Acquisition Training

Either:

- **FCN 407:** Real Estate Law
- Or
- **FCN 411:** Federal Real Estate Property Lease Law

Acquisition and More

FAC 043: Ethics and Procurement Online Integrity for the Acquisition Workforce

FAC 031: Small Business Programs

HBS 428: Negotiating

CLC 047: Contract Negotiation Techniques

FAC 038: How to Integrate Green Procurement

CLC 004: Market Research

CLC 065: Suspension and Debarment

Project Management *

FAC P/PM
Training 130
Suite

Or

FPM 120A: Project Management Basics

FPM 120B: Project Management and Project Management Lifecycle

FPM 121: Acquisition Fundamentals of Project and Program Management II

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Baccalaureate degree from accredited institution OR
24 semester hours of business credit

Two years of real property leasing experience
commensurate with GS-1170 qualifications standard

**LCP
Level II**

Leasing

FCN 408: Cost and Price Analysis
of Lease Proposals
FCN 409: Techniques of
Negotiating Real Property Leases
**Training on Construction
Fundamentals ****

Project Management *

FAC P/PM Training **230 Suite**
Or
FAC P/PM Training **330 Suite**
Or
FAC P/PM Training **370 Suite**

Baccalaureate degree from accredited institution
OR 24 semester hours of business credit

Three years of real property leasing experience
commensurate with GS-1170 qualifications
standard

**LCP
Level II**

Leasing

**FCN 410: Real Estate Appraisal Principles
Training on Construction Fundamentals ****
Any Real Estate Finance or Marketing course
offered by a College/University or recognized
educational institution or academic provider
that meets or exceeds required training
hours.

Professional Skills Training

CLC 044: Alternative Dispute
Resolution
CLC 045: Partnering
HBS 407: Crisis Management
HBS 412: Difficult Interactions
HBS 441: Team Management